## Message Text

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INFO OCT-01 EUR-12 ISO-00 INR-10 L-03 SS-15 MCE-00 EB-08 SP-02 ACDA-12 OMB-01 AID-05 COME-00 NSC-05 TRSE-00 /079 W

-----030998 121138Z /23

R 121000Z JUN 78
FM AMEMBASSY ATHENS
TO SECSTATE WASHDC 6206
INFO SECDEF WASHDC
DA WASHDC
CDR USASAC ALEX VA
CDR TARCOM WARREN MI
PROJ MGR M60TK PDN WARREN MI
CDR ANAD ANNISTON AL
USCINCEUR VAIHINGEN GE

CONFIDENTIAL SECTION 1 OF 2 ATHENS 4825

SECDEF FOR DSAA, DA FOR DALO-ILE, CDR USASAC FOR DRSAC-ME/SE, CDR TARCOM FOR DRSTA/BWE, PROJ MGR FOR DRCPM-M60 TP-P, CDR ANAD, USCINCEUR FOR ECJ4-7.

E.O. 11652: GDS

TAGS: MASS, PARM, GR

SUBJECT: REQUEST FOR LOA'S

REFS: (A) FMS CASE DA GREECE VNM; (B) 77 STATE 207984, (C) GREEK TANK MODERNIZATION MEETING, ALEXANDRIA, VA., MAY 31, 1978.

- 1. REF A IS AN ONGOING FMS CASE WHICH ESTABLISHED THE TANK MODERNIZATION PROGRAM IN GREECE. IT NOW CONSISTS OF THE PURCHASE OF 170 KITS TO CONVERT THE M48A1 TANK TO THE M48A5 BY MID-1979.
- 2. HELLENIC ARMY (HA) IS CURRENTLY PROGRAMMING CONTINUED MODERNIZATION OF ITS TANK FORCE INTO THE EARLY 1980'S. THIS MODERNIZACONFIDENTIAL

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TION CONSISTS OF CONVERTING AN ADDITIONAL 55 M48 TANKS TO M48A5, AND YET AN ADDITIONAL 600 M48 TANKS TO M48A3. IN ORDER TO CONTINUE THIS PROGRAM WITHOUT COSTLY INTERRUPTIONS, THE APPROPRIATE GREEK AUTHORITIES HAVE REQUESTED A TOTAL OF THREE LOA'S. CONTRACTING DEADLINES DESCRIBED IN REF C DICTATE TIMELY PROCESSING.

3. HA HAS ASKED THAT FIRST CASE INCLUDE THE FOL ITEMS:

A. 55 EA CONVERSION KITS FROM M48 TO M48A5, CONFIGURED COM-

PARABLY TO THE CONVERSION KITS ON FMS CASE VNM.

B. 55 EA NIGHT VISION PERISCOPES WITH ACTIVE AND PASSIVE CAPABILITY IN LIEU OF THE M32 PERISCOPE IN PARA 3A KIT. 55 EA XENON SEARCHLIGHTS, 1 KW, ANVSS-3A.

C. 55 EA LASER RANGE FINDERS WITH ASSOCIATED EQUIPMENT. SUBKITS OF PARA 3A ABOVE WHICH ARE NOT NEEDED AS THE RESULT OF THIS ADDITION SHOULD BE DELETED.

D. 55 EA ADD-ON-STABILIZATION SYSTEMS.

E. ONE YEAR'S CONCURRENT SPARE PARTS (CSP) TO SUPPORT ALL ABOVE ITEMS

F. SPECIAL TOOLS FOR ORGANIZATIONAL, DIRECT SUPPORT, AND GENERAL SUPPORT MAINTENANCE WHICH DIFFER FROM REQUIRED M48 SPECIAL TOOLS.

G. TECHNICAL ASSISTANCE AND COORDINATION VISITS TO INCLUDE TRAVEL AND PER DIEM EXPENSES OF JUSMAGG, DARCOM, AND PROJ MGR M60 PERSONNEL WHICH MAY BE REQUIRED PERIODICALLY THROUGHOUT THE DURATION OF THE CASE (INITIALLY \$10,000).

H. REQUIRED AMMUNITION ITEMS FOR TEST-FIRING OF THE 55 EA 105 MM GUNS.

I. CONSOLIDATION OF SUB-KITS AT ANNISTON ARMY DEPOT FOR INSPECTION AND VERIFICATION OF COMPLETENESS AS WAS DONE ON FMS CASE VNM.

J. REQUEST SHIPMENTS OF 15 PER MONTH ARRIVE IN GREECE BY 1 JUL 79, 1 AUG 79, 1 SEP 79 AND REMAINING 10 TO ARRIVE BY 1 OCT 79.

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K. NECESSARY TRAINING IN OPERATION AND MAINTENANCE OF ITEMS 3B, C, D ABOVE.

- 4. AND THAT SECOND CASE INCLUDE THE FOLLOWING ITEMS:
- A. 300 EA CONVERSION KITS TO CONVERT 300 EA M48 TANKS TO

M48A3. MAIN GUN (90MM) AND SECONDARY ARMAMENT WILL NOT BE CHANGED.

- B. 300 EA XENON INFRARED SEARCHLIGHTS, 1 KW, AN/VSS-3A.
- C. 300 EA NIGHT VISION PERISCOPES, WITH ACTIVE AND PASSIVE

CAPABILITY IN LIEU OF PERISCOPE M32.

- D.  $300\ EA\ LASER\ RANGE\ FINDERS.$
- E. 300 EA ADD-ON-STABILIZATION SYSTEMS.
- F. ONE YEAR'S CONCURRENT SPARE PARTS TO SUPPORT PARA 4A-E ITEMS ABOVE.
- G. SPECIAL TOOLS FOR ORGANIZATIONAL, DIRECT SUPPORT, AND GENERAL SUPPORT MAINTENANCE WHICH DIFFER FROM REQUIRED FROM REQUIRED M48 SPECIAL TOOLS.
- H. TECHNICAL ASSISTANCE AND COORDINATION VISITS TO INCLUDE TRAVEL AND PER DIEM EXPENSES FOR JUSMAGG, DARCOM, AND PROJ MGR M60 PERSONNEL WHICH MAY BE REQUIRED PERIODICALLY THROUGHOUT THE DURATION OF THE CASE (INITIALLY \$10,000).
- I. CONSOLIDATION OF SUB-KITS AT ANNISTON ARMY DEPOT FOR INSPECTION AND VERIFICATION OF COMPLETENESS OF KITS.

J. REQUEST SHIPMENTS OF 20 PER MONTH ARRIVE IN GREECE BY 1 NOV 79 AND EA MONTH THEREAFTER BY THE FIRST OF THE MONTH FOR THE DURATION OF THE CASE.

K. NECESSARY TNG IN OPN AND MAINT OF ITEMS 4C, D, E ABOVE.

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SECDEF FOR DSAA, DA FOR DALO-ILE, CDR USASAC FOR DRSAC-ME/SE, CDR TARCOM FOR DRSTA/BWE, PROJ MGR FOR DRCPM-M60 TP-P, CDR ANAD, USCINCEUR FOR ECJ4-7.

5. HA DESIRES THIRD CASE TO BE IDENTICAL TO THE SECOND CASE, WITH THE EXCEPTION THAT TOTAL QUANTITIES SHOULD BE 600, DELIVERY OF KITS SHOULD BE 20 PER MONTH ARRIVING IN GREECE BY 1 NOV 79 AND EA MONTH THEREAFTER BY THE FIRST OF THE MONTH FOR THE DURATION OF THE CASE.

6. HA INTENDS TO ACCEPT CASES 1 AND 2 OR 1 AND 3. IN THE EVENT HA DOES NOT ACCEPT CASE 1, REQUEST THE DELIVERY SCHEDULE OF THE REMAINING ACCEPTED CASE BY ADJUSTED TO BEGIN WITH DELIVERY OF 20 M48A3 KITS IN-COUNTRY BY 1 JUL 79 AND CONTINUING WITH 20 PER MONTH THROUGHOUT THE DURATION OF THE CASE.

7. FOL INFO IS PROVIDED IN RESPONSE TO REF B, PARA 5E:
A. HELLENIC ARMY REQUIRES M48A3 AND M48A5 CONVERSION KITS IN CONFIDENTIAL

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ORDER TO CONTINUE ITS TANK MODERNIZATION PROGRAM IN LINE WITH APPLICABLE MSAP AND JSOP. UPGRADING THE TANKS HELPS MEET EUCOM'S OBJECTIVE OF INCREASING THE HA ARMORED ANTI-TANK CAPABILITY, IN THE SAME PATTERN FOLLOWED BY US ARMY RESERVE UNITS AND SEVERAL FOREIGN COUNTRIES. THE CONVERSION FROM M48 TO M48A3 AND M48A5 DOES NOT PROVIDE THE HA THE LATEST TANK, BUT ONE ADEQUATE FOR THE NEAR FUTURE AND FINANCIALLY AFFORDABLE AT THIS TIME. WHEN ALL HA TANKS ARE THUS MODIFIED, THE HA WILL BE APPROX 150 TANKS BELOW THE OBJECTIVE LEVEL, WITH A REQUIREMENT TO REPLACE 372 M47 TANKS WHICH ARE BECOMING OBSOLETE.

B. THIS CASH SALE WILL IMPROVE HA CAPABILITY -- NOW INADEQUATE--TO MEET WARSAW PACT THREAT, BUT SHOULD NOT HAVE ADVERSE IMPACT ON REGIONAL BALANCE.

C. HA HAS THE CAPABILITY BOTH TO OPERATE AND MAINTAIN THE CONVERSION KITS REQUESTED ABOVE. IT IS ESTIMATED THAT, OTHER THAN MINOR TECHNICAL ASSISTANCE FROM CONUS SOURCES, NO OFFICIAL OR PRIVATE AMERICANS WILL BE NEEDED TO SUPPORT THE KIT SALES. THE PASSIVE CAPABILITY OF THE PERISCOPE, THE LASER RANGE FINDERS, AND THE ADD-ON-STABILIZATION SYSTEMS ARE NOT CURRENTLY IN THE HA SYSTEM. HOWEVER, WITH TRAINING PROVIDED THROUGH THE ABOVE CASES, HA WILL HAVE THE CAPABILITY TO OPERATE AND MAINTAIN THESE ITEMS ALSO.

- D. HA HAS NEITHER REQUESTED NOR INDICATED IT EXPECTS USG FINANCING
- E. HA BUDGET CAN SUPPORT THIS PURCHASE.
- F. PROPOSED SALE CONFORMS TO NATO RATIONALIZATION AND STANDARDIZATION OBJECTIVES AND IS COMPATIBLE WITH CURRENT ARMS TRANSFER POLICY.
- G. JUSMAGG HAS CAPABILITY TO OBSERVE THE GENERAL CONDITION OF THE ABOVE TANKS. HOWEVER, PERIODIC VISITS DO NOT YIELD EXACT LOCATIONS OF ALL EQUIPMENT.
- H. RECOMMEND ABOVE SALE BE APPROVED AS IN SUPPORT OF US POLICY SET FORTH IN FY79 SECURITY ASSISTANCE PROGRAM CONGRESSIONAL CONFIDENTIAL

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PRESENTATION DOCUMENT, PAGE 191.

8. REQUEST THAT LOA'S BE PROCESSED CONCURRENTLY WITH SUBMISSION OF LETTER OF INTENT TO CONGRESS.
MCCLOSKEY

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## Message Attributes

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